

TUESDAY SCHEDULE	AMELIA CLASSROOM	CITRUS A CLASSROOM	CITRUS B CLASSROOM	CITRUS C CLASSROOM	BOARDROOM CLASSROOM
9:00 – 10:00	<b>INDUSTRY ROUND TABLE</b> 9:00-10:00  <u>TOPIC: FIELD OPERATIONS</u>	<b>EXHIBIT HALL OPENS AT 10 AM</b>			
10:00 – 10:50		<u>AXE THROWING ADDED FUN &amp; REVENUE AT YOUR FACILITY</u> <i>By John “Tank” Tankersley, owner of Big Man Adventures</i>		<u>A RETURN TO GREAT GUEST EXPERIENCE</u>  <i>By Frank Price of FL Price Consulting and Training</i>	  <b>GELLYBALL DEMO FIELD</b>  <i>Open by appointment only!</i>  To make an appointment, go to the:  <b>GELLYBALL - BIG MAN ADVENTURES BOOTH</b>  
11:00 – 11:50	<u>LARER TAG AND AIRSOFT AT YOUR FIELD</u>  <i>By Shawn Walker</i>		<u>GOG/LUXE PAINTBALL – LUXE TECH CLASS</u>  By GOG/LUXE Paintball		
12:00 – 12:50		<u>NINJA PAINTBALL PRODUCT OPERATION &amp; MAINTENANCE</u>  <i>By Ninja Paintball</i>		<u>POINT OF SALE IN 2023</u>  <i>By Booking Zone</i>	
1:00 – 1:50	<u>UNDERSTANDING FINANCING</u>  <i>By Shawn Walker</i>		<u>MOBILE GAMES</u>  <i>By JT Grundy owner of Annadale Paintball</i>		
2:00 – 2:50		<u>GELLYBALL BUSINESS</u>  <i>By John “Tank” Tankersley, owner of Big Man Adventures</i>		<u>HOW TO MARKET YOUR PAINTBALL FIELD OR STORE LIKE A PRO</u> <i>By Jimmy Harvey owner of PSD Teez</i>	
3:00 – 3:50	<u>ABC'S of LIABILITY INSURANCE IN OUR INDUSTRY</u> <i>By Bobby Sharp from Specialty Insurance</i>		<u>GOG/LUXE PAINTBALL – SHOCKER AMP TECH CLASS</u>  By GOG/LUXE Paintball		
4:00 – 5:00		<u>ALTERNATE SOURCES OF REVENUE FOR A PAINTBALL FIELD – PART 2</u>  <i>By George Lewko, owner of Paintball Paradise</i>		<u>DISC GOLF: A VALUE ADD FOR STORES AND FIELDS</u>  <i>By Dynamic Discs</i>	
Revised – Feb 11, 2023	Show Closes @ 5:00	Show Closes @ 5:00	Show Closes @ 5:00	Show Closes @ 5:00	Show Closes @ 5:00

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