

TUESDAY SCHEDULE	Chesapeake Classroom	Potomac Classroom	Cirrus A Classroom	Cirrus B Classroom	Cirrus C Classroom	Cirrus D Classroom	Rockbridge Classroom	Layton Classroom
9:00 – 9:55	<b>EXHIBIT HALL OPENS AT 10:00 AM</b>		<u>Round Table - Field Discussion</u> 9:00 – 10:00	<b>EXHIBIT HALL OPENS AT 10:00 AM</b>				
10:00 – 10:55							<u>SEARCH ENGINE MARKETING – A CRASH COURSE IN USING GOOGLE TO GROW YOUR BUSINESS</u> <i>by Harry Brooks</i>	
11:00 – 11:55	<u>PLANET ECLIPSE EMEK/ETHA2 /CS2 Tech Class</u>  <u>Lunch Provided</u>	<u>DLX-LUXE Tech Class</u>  <u>1 ½ Hours 10:30-11:55</u>			<u>CRUSH YOUR NEXT BIG SALES EVENT</u> <i>by Junior &amp; Gina Brown</i>			<u>ONLINE BOOKING &amp; WAIVERS to BOOST PROFITABILITY</u> <i>by Larry Dague</i>
12:00 – 12:55	<u>3 ½ Hours 10:30-1:55</u>					<u>DYE Tech Class</u>  <u>2 Hours 12:00-1:55</u>	<u>LOW &amp; REDUCED IMPACT PAINTBALL – 50 &amp; 68 CALIBER</u> <i>by Bob McGuire</i>	
1:00 – 1:55							<u>HOW I WENT FROM \$5,000 TO A \$2,000,000 PARK in a FEW YEARS</u> <i>by German Garcia-Fresco</i>  <u>2 Hours 1:00-2:55</u>	
2:00 – 2:55		<u>SHOCKER XLS/CVO Tech Class</u>  <u>2 Hours 2:00-3:55</u>			<u>COMPRESSOR SELECTION &amp; MAINTENANCE CLASS</u>			
3:00 – 3:55						<u>TIPPMANN RAIDER Tech Class</u>	<u>TURN WEBSITE VISITORS INTO PAYING CUSTOMERS</u> <i>by Rusty Glaze</i>	
4:00 – 4:55	<u>PLANET ECLIPSE EMEK RENTAL &amp; PAL LOADER SYSTEM Tech Class (limited to field owners)</u> <u>1 ½ Hrs. 4:00-5:30</u>		<u>MARKETING CONCEPT DISCUSSION</u> <i>by Greg Hastings</i>		<u>FIRST STRIKE FSC PISTOL Tech Class</u>	<u>1 ½ Hours 3:00-4:30</u>		
5:00 – 6:00								
Revised – Feb 5, 2019	Show Closes @ 6:00	Show Closes @ 6:00	Show Closes @ 6:00	Show Closes @ 6:00	Show Closes @ 6:00	Show Closes @ 6:00	Show Closes @ 6:00	Show Closes @ 6:00

To view a Class, Seminar, or Session description, click on underlined text in box. Classes that are in *Italics* are part of the [Class/Session Package](#).